

Robin & Peter on LIFE SETTLEMENTS



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Things Are Looking Up for Life Settlements

Seven factors foretell a bright future for life settlements:

1. State regulation provides a more orderly marketplace
2. The return of investment capital
3. More credible life expectancy estimates
4. The end of STOLI
5. The American Taxpayer Relief Act of 2012
6. Greater recognition of the value of life settlements by regulators and legislators
7. Growing public awareness

To learn more, check out our article on LifeHealthPRO by clicking [here](#). The article also appeared in the July edition of *Life Insurance Selling*.

As situations come up, please be sure to give us a call. Once one of your clients or prospects has made the decision to lapse or surrender a policy, you owe it to them to investigate the possibility of a Life Settlement.

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